

FINANCIAL STATEMENT

ASSETS

	2017	2016
Current assets		
Cash and cash equivalents	\$857,620	\$997,126
Investments	\$144,654	\$202,420
Accounts receivable	\$4,262	\$2,440
Inventory	\$535,525	\$495,279
Prepaid expenses	\$31,345	-
Total current assets	\$1,886,565	\$1,990,205
Other assets		
Restricted cash	\$313,159	\$310,940
Certificates of deposit	\$71,603	\$70,000
Property and equipment at cost	\$289,449	\$314,078
Less: Accumulated depreciation	(\$200,279)	(\$240,378)
Total other assets	\$473,932	\$454,640
Total assets	\$2,047,338	\$2,151,905

LIABILITIES AND NET ASSETS

	2017	2016
Liabilities		
Notes payable	\$21,696	\$20,652
Accounts payable	\$30,039	\$13,368
Sales tax payable	-	\$9,423
Accrued pension payable	\$6,141	-
Accrued vacation	\$22,907	\$35,528
Total current liabilities	\$80,783	\$78,971
Net assets		
Unrestricted net assets, undesignated	\$1,647,128	\$1,734,030
Temporarily restricted net assets	\$313,159	\$310,940
Total net assets	\$1,960,287	\$2,044,970
Total liabilities and net assets	\$2,047,338	\$2,151,905

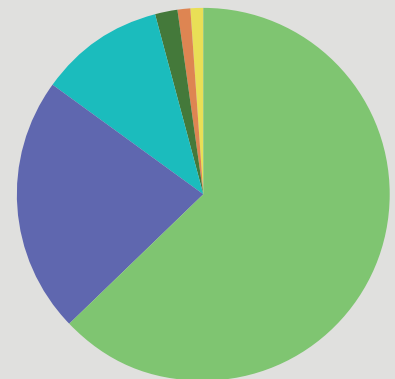
REVENUES, GAINS, AND SUPPORT

	2017			2016
	Unrestricted	Temporarily Restricted	Total	Total
Operating revenue				
Sales to the public	\$2,640,640	-	\$2,640,640	\$2,721,820
Other revenue				
Programs & activities	\$929,829	-	\$929,829	\$952,347
Crystal Cave revenue	\$842,366	-	\$842,366	\$855,733
Program fees	\$87,463	-	\$87,463	\$96,614
Membership	\$83,135	-	\$83,135	\$41,317
Public support	\$64,584	\$415,990	\$480,574	\$497,707
Grants	-	\$5,752	\$5,752	\$159,763
Fundraising	\$3,846	-	\$3,846	\$32,402
Donations	\$60,738	\$410,238	\$470,976	\$305,542
Other	\$54,582	-	\$54,582	\$243,908
Bear canister rentals	\$15,070	-	\$15,070	\$17,093
Interest and dividends	\$4,060	-	\$4,060	\$5,182
Other	\$35,452	-	\$35,452	\$23,419
Contracts	\$26,400	-	\$26,400	\$198,214
Total other revenue	\$1,158,530	\$415,990	\$1,574,521	\$1,735,279
Net assets released from restrictions	\$413,771	(\$413,771)	-	-
Total revenues, gains, and other support	\$4,212,942	\$2,219	\$4,215,161	\$4,457,099

EXPENSES

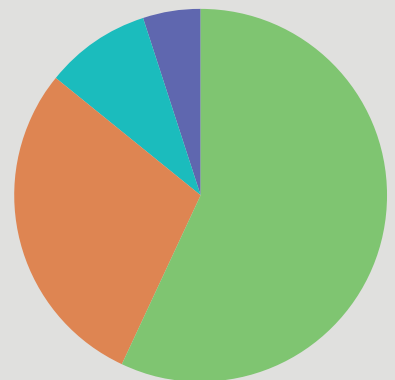
Visitor services	\$2,461,551	-	\$2,461,551	\$3,626,601
Retail sales	\$1,243,638	-	\$1,243,638	\$1,261,650
Administration	\$400,640	-	\$400,640	\$163,936
Philanthropy	\$194,015	-	\$194,015	\$181,359
Total Expenses	\$4,299,844	-	\$4,299,844	\$3,971,896
Change in Net Assets	(\$89,902)	\$2,219	(\$84,683)	\$485,203
Net assets, beginning of year	\$1,734,030	\$310,940	\$2,044,970	\$1,559,767
Net assets end of year	\$1,647,128	\$313,159	\$1,960,287	\$2,044,970

2017 REVENUES



- 63% Sales to the Public
- 22% Program Revenue
- 11% Public Support
- 2% Membership
- 1% Contracts
- 1% Other

2017 EXPENSES



- 57% Visitor Services
- 29% Retail
- 9% Administration
- 5% Philanthropy

Sequoia Parks Conservancy is the partner to Sequoia and Kings Canyon National Parks and United States Army Corps Lake Kaweah. Since 1940, Conservancy staff has been enhancing visitor experience, protecting natural and cultural resources, and supporting important park stewardship programs.